Indulgence Insights: What Today's Consumers are Craving

Indulgence isn't just a passing craving—it's a lifestyle. In fact, 58% of consumers say that they are indulging four times per week or more*. To better understand the indulgent flavor preferences of consumers, our Marketing and Insights team conducted a survey with over 1,000 respondents— and the results are in!

TOP INDULGENCES

Chocolate (71%)

Frozen Ice Cream Novelties (68%)

Cheesecake (66%)

Cake (65%)

Cookies (64%)

Scoopable Ice Cream (64%)

Doughnuts (62%)

Foods and beverages respondents consider indulgent. Top ranking shown.

TOP INDULGENT FLAVORS

Cheesecake (76%)

Brownie Batter (71%)

Salted Caramel (67%)

Chocolate Peanut Butter (69%)

Cookie Dough (69%)

Birthday Cake (66%)

S'mores (62%)

Flavors rated by how indulgent they are considered on a scale of 1–5 (5 being extremely indulgent). Top 2 box shown.

64% of consumers claim they prefer indulgences they consider NOSTALGIC, while **65%** claim to consume new types of indulgent foods/beverages to be ADVENTUROUS.

Top 2 box score (always + often)

U.S. PRODUCT LAUNCHES WITH INDULGENT FLAVORS



Chobani Birthday Cake

Coffee Creamer, March '25

Blue Bunny Blu's Berry Cheesecake Frozen Dairy Dessert, April '25



Sweet Loren's Salted Caramel Chocolate, Jan '25



FLAVOR THOUGHT-STARTERS Blending Nostalgia and Adventure

- Miso Caramel & Dark Chocolate
- · Spiced Apple Butter
- · Chocolate Lava Cake Batter
- · Salted Vanilla

Ready to create the ultimate indulgence? We're here for you.



To request a **FREE** flavor sample, contact your account representative, <u>click</u> to connect or call 1.630.578.8600